



## PURCHASING AND SUPPLY SERVICES

Keith Stewart, Director | keith.stewart@pgcps.org  
13300 Old Marlboro Pike | Upper Marlboro, MD 20772 | 301-952-6560

### NOTICE OF CONTRACT AWARD

July 12, 2023

**Cloverland Farms Dairy**  
2701 Loch Raven Road  
Baltimore, MD 21218  
Tel No.: 410.235.4477  
Contact Name: James A. Cella  
Email: [jcella@cloverlanddairy.com](mailto:jcella@cloverlanddairy.com)

**Buyer: Donna Parks**  
Telephone: 301.952.6567  
Email: [Donna.Parks@pgcps.org](mailto:Donna.Parks@pgcps.org)

**Technical Representative: Patrice Puertollano**  
Email: [patrice.puertollano@pgcps.org](mailto:patrice.puertollano@pgcps.org)

#### **SUBJECT: IFB PUR013-23 Fresh Dairy Products**

**Cloverland Farms Dairy** has been selected as the Awardee to provide services in accordance with the above-referenced **IFB PUR 013-23 Fresh Dairy Products**. This contract sets forth the terms and conditions and is provided for your review and acceptance. Any changes or additions made by your company must first be accepted by Prince George's County Public Schools (PGCPS) before this contract is valid.

The intent of this contract is to provide the Board of Education of Prince George's County with an expedited means of procuring qualified goods and services. This contract is for the convenience of the Board and is considered by the Board to be a "Non-Exclusive" use contract. The Board does not guarantee any usage. The Board will not be held to purchase any particular brand, in any groups, prices or discount ranges.

**THIS NOTICE OF AWARD IS NOT AN ORDER TO COMMENCE SERVICE/WORK OR TO MAKE DELIVERIES** at this time. Authorization for mobilization or commencement of work is forbidden unless a Notice to Proceed (NTP) has been issued. If a NTP has not been issued, work shall not commence until Awardee is in receipt of a Purchase Order signed by the Purchasing Agent.

Failure to sign the contract award via ADOBE and return all required documents within the specified time of **five (5) days**, may rule your offer null and void and, therefore, award shall be made to the next lowest responsive bidder.

The Director of Purchasing and Supply Services will execute the NOA upon review and acceptance of required documents electronically.

#### **iSUPPLIER REGISTRATION**

All Awardees must be registered in iSupplier in order to conduct business with PGCPS. To access iSupplier, please utilize the following link: <https://www.pgcps.org/offices/purchasing/isupplier>

Awardees must provide their iSupplier Number at the time the **Notice of Award is signed**.

- If your company is not properly registered as an Awardee, PGCPS will not sign the contract. Further, failure to register in iSupplier within the time period specified, shall rule your offer null and void. PGCPS reserves the right to rescind the award notice issued in favor of your company and award the contract to the next lowest responsive bidder.

**PERFORMANCE/PAYMENT BOND – N/A**

A 100% Performance Bond and 100% Labor and Material Payment Bond or Certified Check in the amount of \$0.00 made in favor of the BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY, UPPER MARLBORO, MARYLAND, must be submitted to the Office of Purchasing and Supply Services in Room 20 with the returned signed NOTICE OF AWARD WITHIN TEN (10) DAYS.

**INSURANCE**

Certificate of Insurance, made in favor of the **BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY, UPPER MARLBORO, MARYLAND**, must be submitted to the Office of Purchasing and Supply Services in Room 20 with the returned signed NOTICE OF AWARD WITHIN **FIVE (5) DAYS**. The Certificate should reference the bid number and project name as it appears on this contract document. It will be the responsibility of the Contractor to ensure that a **current** Certificate of Insurance in compliance with the current contract is on file with the Office of Purchasing and Supply Service during the entire period of the contract.

**CONTRACT AWARD AMOUNT****Total Estimated Contract****\$7,000,000.00****CONTRACT TERM**

The term of the contract will be from **August 1, 2023 through July 30, 2024**.

**OPTION TO RENEW CONTRACT**

Upon satisfactory service and by mutual agreement the BOARD OF EDUCATION OF PRINCE GEORGE'S COUNTY reserves the right to renew the contract. The term of the renewal shall not exceed **four (4) additional one (1) year periods**. Renewals shall not exceed available options under the current contract without prior approval from the Purchasing and Supply Services Director.

**LIQUIDATED DAMAGES/FAILURE TO PERFORM WORK**

The successful Awardee accepts this contract with the understanding that should they fail to complete the work in an acceptable manner and in the time stated, shall be subject to the payment of liquidated damages as stated in the solicitation.

**AVAILABILITY OF FUNDS**

This contract shall be deemed executory only to the extent of appropriations available to the BOARD for the purchase of goods and services as defined in the scope of work. The obligation of the BOARD on all contracts, including those which envision funding through current and successive fiscal years, shall be contingent upon actual BOARD appropriations. Approval of this contract award for funding by the Interagency Committee on Maryland Public School Construction, for the fiscal year(s) involved is required (if applicable).

**FINGERPRINT CRIMINAL HISTORY BACKGROUND CHECKS, CHILD PROTECTIVE SERVICE CLEARANCES, AND SAFE SCHOOLS TRAINING REQUIREMENTS**

- a. Pursuant to [Administrative Procedure 4215 - Criminal History Checks, Employee Self-Reporting of Arrests, Criminal Charges, CPS Investigations and Findings & Incarceration](#), any and all Awardees, which includes Independent Contractors, Subcontractors, Outsourced Agency Employees and Outsourced Temporary Staffing, who have uncontrolled access to students must complete a fingerprint criminal history background check, child protective service (CPS) clearance and required online Safe Schools training course(s).
- b. All fingerprint background checks and CPS clearances must be completed 15 business days prior to beginning work in and around PGCPs property or engaging in any authorized activities involving PGCPs students. The fingerprint background checks and CPS clearances must be completed through PGCPs at one of the authorized locations listed on the PGCPs website <https://www.pgcp.org/offices/humanresources/fingerprinting> **No person may begin working in PGCPs until fingerprint background check results are received.**
- c. Required online Safe Schools training course(s) must be completed before providing contractual services in PGCPs schools and can be accessed through the PGCPs website [Required Training for Contractors \(pgcp.org\)](#).

- d. Safety Management System (reserved).
- e. Pursuant to Md. Education Code Ann. §6-113.2 (Code), an Awardee of a Board of Education contract who provides a service to a school or to the students of a school shall meet the requirements set forth for screening its employees assigned to work at a school site to determine whether such employees have a history of child sexual abuse and/or sexual misconduct. The Awardee shall be solely responsible for completing the screening set forth in the Code, shall maintain records of employee screenings, and shall make such records available to PGCPs upon request.
- f. Prior to initiating any work at a school building, current and future employees of Awardee must sign in and sign out via the Raptor Visitor Management System, which requires a copy of their government issued identification.
- g. Prior to initiating any work at a school building, the Awardee agrees to provide the designated PGCPs representative and the PGCPs Purchasing Department with a list of all current employees and an immediate update of changes in personnel, employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff and any instructors. It is the responsibility of the Awardee to make certain that its employees, contractors, subcontractors, agents, volunteers, outsourced temporary staff, consultants and any instructors meet the background check and training requirements specified.

All correspondence should include the following information as applicable:

- i. title of the project
- ii. school/office
- iii. solicitation number
- iv. contract number; and
- v. PGCPs representative/project manager

#### **RESTRICTIONS ON EMPLOYEE ASSIGNMENTS**

Awardees are prohibited from assigning the following persons from working at a PGCPs location:

- a. Registered sex offenders (Maryland Code, Criminal Procedure Article Section 11-722)
- b. Individuals convicted of a crime involving third- or fourth-degree sexual offence under sections 3-307 or 3-308 of the Criminal Law Article; child sexual abuse under Section 3-602 of the Criminal Law Article; a crime of violence as defined in Section 14-101 of the Criminal law Article; or comparable offenses in another state. (Annotated Code of Maryland, Education Article Section 6-113)
- c. Individuals identified as an alleged abuse or neglect or following completion of a Child Protective Services investigation with a finding of “indicated” child abuse or neglect.

#### **PERSONALLY IDENTIFIABLE INFORMATION (PII)**

**Personally Identifiable Information** includes any information that can be associated with or traced to any individual, including an individual’s name, address, telephone number, e-mail address, credit card information, social security number, or other similar specific factual information, regardless of the media on which such information is stored (e.g., on paper or electronically) and includes such information that is generated, collected, stored or obtained as part of this Agreement, including transactional and other data pertaining to users. The parties will comply with all applicable privacy and other laws and regulations relating to protection, collection, use, and distribution of Personally Identifiable Information. In no event may PII be sold or transferred to third parties, or otherwise provide third parties with access thereto. If there is a suspected or actual breach of security involving Personally Identifiable Information, the parties will notify each other within twenty-four (24) hours of a management-level employee becoming aware of such occurrence.

#### **LAWS AND PERMITS**

The Awardee shall, without additional cost to the BOARD, be responsible for paying for and obtaining any necessary licenses, inspections and permits for complying with any and all FEDERAL, STATE AND LOCAL LAWS, CODES AND REGULATIONS, in connection with the performance of the work. Laws of the STATE OF MARYLAND and PRINCE GEORGE’S COUNTY shall govern the contract.

#### **TERMINATION FOR NON-APPROPRIATION OF FUNDS**

The Board may terminate this contract, in whole or in part, due to insufficient funding or non-appropriation of funds with

written notice to the Awardee. The Board shall pay for all of the purchases, if any, incurred up to the date of the termination notice.

**TERMINATION FOR DEFAULT**

When the Awardee has not performed or has unsatisfactorily performed the contract, payment shall be withheld at the discretion of The Board. Failure on the part of an Awardee to fulfill contractual obligations shall be considered just cause for termination of the contract, and the Awardee is not entitled to any costs incurred up to the date of termination. In the event of a default by the Awardee, this Contract may be terminated.

**TERMINATION FOR CONVENIENCE**

The Board has the right to terminate this Agreement at any time, without any liability, upon five (5) days prior written notice to Awardee, provided that Awardee shall be compensated for services rendered prior to the date of termination.

**THIS NOTICE OF AWARD** and all documents associated with the solicitation and offer will constitute the entire contract after acceptance by your firm and the BOARD. Please refer to **IFB PUR-013-23** for applicable terms and conditions.

ACCEPTED BY:

**FOR THE FIRM:**

**FOR THE BOARD OF EDUCATION:**

James A Cella  
James A Cella (Jul 12, 2023 13:43 EDT)

Jul 12, 2023

Keith Stewart  
keith.stewart@pgcps.org keith.stewart@pgcps.org (Jul 13, 2023 12:27 EDT)

Jul 13, 2023

SIGNATURE

DATE

SIGNATURE

DATE

James A Cella

VP/GM

Keith Stewart, Director, Purchasing & Supply Services  
FOR THE BOARD OF EDUCATION OF PRINCE  
GEORGE'S COUNTY PUBLIC SCHOOLS

NAME and TITLE

Cloverland Dairy LP

FIRM

**iSUPPLIER ID No.** \_\_\_\_\_

*Alanna Parks*

Jul 12, 2023

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**CONTRACT PRICING**

**Vendor pricing shall adhere to the negotiated pricing detailed in the pricing proposal/bid form. No other charges or price changes will be accepted without prior approval from the BOARD.<sup>1</sup>**

IFB PUR-013-23 FRESH Dairy Products

Attachment E - Bid Form

Vendor Name: CLOVERLAND FARMS DAIRY

Item #	Description	Pack Size (Units/Case)	Estimated Usage		Brand Name	Product Code Number	Pack Size (Units/Case)	Total Cost Per Case	Cost Per Unit	Extended Total Cost
a	b	c	d		e	f	g	h	i (h / g)	j (h x d)
<b>Group A: MILK</b>										
A-1	MILK, CHOCOLATE, Non Fat, 1/2 Pint Cartons . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	1,600	CS	Cloverland	1633	50	\$15.20	\$0.30	\$24,320.00
A-2	MILK, CHOCOLATE, Non Fat, 1/2 Pint Plastic Bottle . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	175,000	CS	Cloverland	1635	50	\$17.70	\$0.35	\$3,097,500.00
A-3	MILK, LACTOSE FREE, 1/2 Pint, Plastic Bottles	50/CS	500	CS	Rosenberger	1685	50	\$28.10	\$0.56	\$14,050.00
A-4	MILK, STRAWBERRY, Non Fat, 1/2 Pint Carton . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	1,200	CS	Cloverland	1655	50	\$15.20	\$0.30	\$18,240.00
A-5	MILK, STRAWBERRY, Non Fat, 1/2 Pint Plastic Bottle . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Must have less than or equal to 22 gm of sugar per 8 oz.	50/CS	56,000	CS	Cloverland	1660	50	\$17.70	\$0.35	\$991,200.00
A-6	MILK, WHITE, 1% Low FAT, 1/2 Pint Carton . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Milk shall not be fortified with additional milk solids.	50/CS	500	CS	Cloverland	1458	50	\$15.20	\$0.30	\$7,600.00
A-7	MILK, WHITE, 1% Low FAT, 1/2 Pint Plastic Bottle . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D. Milk shall not be fortified with additional milk solids.	50/CS	80,000	CS	Cloverland	1459	50	\$17.70	\$0.35	\$1,416,000.00
A-8	MILK, WHITE, 1% Low-fat, GALLON . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	1 GALLON	10	EA	Cloverland	1425	4	\$11.92	\$2.98	\$119.20
A-9	MILK, WHITE, 1% Low-fat, HALF GALLON Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	Half Gallon	500	EA	Cloverland	1441	9	\$14.31	\$1.59	\$7,155.00
A-10	MILK, WHITE, Non FAT, 1/2 Pint Carton . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	50/CS	25	CS	Cloverland	1674	50	\$15.20	\$0.30	\$380.00
A-11	MILK, WHITE, Non FAT, 1/2 Pint Plastic Bottle . Grade A, Homogenized, Pasteurized, and Fortified with Vitamin A and D.	50/CS	25,000	CS	Cloverland	1650	50	\$17.70	\$0.35	\$442,500.00

IFB PUR-XX-23 Fresh Dairy Products

Attachment E - Bid Form

Vendor Name: CLOVERLAND FARMS DAIRY

Item #	Description	Pack Size (Units/Case)	Estimated Usage		Brand Name	Product Code Number	Pack Size (Units/Case)	Total Cost Per Case	Cost Per Unit	Extended Total Cost
a	b	c	d		e	f	g	h	i (h / a)	j (h x d)
<b>Group B: JUICE</b>										
B-1	JUICE, 4 oz., APPLE, 100% fruit juice, pasteurized, pre-packaged cartons.	75/CS	62,000	CS	Cloverland	7580	75	\$22.50	\$0.30	\$1,395,000.00
B-2	JUICE, 4 oz., GRAPE, 100% fruit juice, pasteurized, pre-packaged cartons.	70/CS	20,000	CS					NO	BID
B-3	JUICE, 4 oz., ORANGE, 100% fruit juice, pasteurized, pre-packaged cartons.	75/CS	64,000	CS	Cloverland	7237	75	\$24.00	\$0.32	\$1,536,000.00
B-4	JUICE, 6 oz., APPLE, 100% fruit juice, pasteurized, pre-packaged cartons.	50/CS	450	CS			0	\$0.00	NO	BID
B-5	JUICE, 6 oz., ORANGE, 100% fruit juice, pasteurized, pre-packaged cartons.	50/CS	450	CS			0	\$0.00	NO	BID
B-6	JUICE, 4 oz., APPLE, 100% fruit juice, pasteurized, pre-packaged, in plastic cup with no leak foil lid.	70/CS	62,000	CS			0	\$0.00	NO	BID
B-7	JUICE, 4 oz., GRAPE, 100% fruit juice, pasteurized, pre-packaged, in plastic cup with no leak foil lid.	70/CS	20,000	CS	Suncup	7720	0	\$21.60	\$0.30	\$432,000.00
B-8	JUICE, 4 oz., ORANGE, 100% fruit juice, pasteurized, pre-packaged in plastic cup with no leak foil lid.	70/CS	64,000	CS			0	\$0.00	NO	BID
<b>Group C: YOGURT</b>										
C-1	YOGURT, 4 oz., FLAVORED, made with cultured pasteurized Grade A low fat or non fat milk; contains no more than 15 grams of sugar per 4 oz. serving. Individual portion must meet 1 meat/meat alternate for NSLP. Must have Strawberry and Strawberry Banana flavor, at minimum. No artificial color, flavors or high fructose corn syrup. Gluten free.	48/CS	17,000	CS	Dannon	101-5102-510	48	\$16.32	\$0.34	\$277,440.00
	List all Flavors Available: STRW/BAN., RASP CHERRY, STRAW VAN.									
C-2	YOGURT, 5 Lb., PLAIN, LOW FAT, made with cultured pasteurized Grade A low fat or non fat milk. <b>WE ONLY HAVE 2 LB PLAIN WHICH IS LISTED HERE - NO 5#</b>	5 LBS	200	EA	Dannon	5110	6	\$28.08	\$4.68	\$5,616.00
C-3	YOGURT, 5 Lb., VANILLA, LOW FAT, made with cultured pasteurized Grade A low fat or non fat milk. No high fructose corn syrup. Gluten free.	5 LBS	1,000	EA	Dannon	4051	4	\$32.00	\$8.00	\$32,000.00
C-4	YOGURT, 8 oz., FLAVORED, made with cultured pasteurized Grade A low fat or non fat milk. Individual portion must meet 2 meat/meat alternate for NSLP. No artificial color, flavor, or high fructose corn syrup. Must have Strawberry and Strawberry Banana flavor, at minimum. Gluten free.	12/CS	20	CS			0		NO	BID
	List all Flavors Available:									

Attachment E - Bid Form

Vendor Name: CLOVERLAND FARMS DAIRY

Item #	Description	Pack Size (Units/Case)	Estimated Usage		Brand Name	Product Code Number	Pack Size (Units/Case)	Total Cost Per Case	Cost Per Unit (h / a)	Extended Total Cost (h x d)
a	b	c	d		e	f	g	h	i	j
Group D: OTHER										
D-1	BUTTERMILK, Grade A, Homogenized, Pasteurized, 1 Quart	1 QUART	600	EA			0.00		NO	BID
D-2	COTTAGE CHEESE, Grade A, Small Curd, 2% Low Fat, 5 Lb Bulk	5 LBS	5	EA	Crowley	3485	4	\$48.00	\$12.00	\$240.00
D-3	CREAM CHEESE, 1 oz. Individually Packaged	100/1 oz.	240	CS					NO	BID
D-4	EGGS, Fresh, Large, Grade A	1 DOZEN	20	EA	Sauders	9610	15	\$57.00	\$3.80	\$1,140.00
D-5	SOUR CREAM, 1 oz. Individually Packaged	100/1 oz./CS	2,500	CS			0		NO	BID
D-6	SOUR CREAM, 5 Lbs, Bulk, Grade A	5 LBS	80	EA	Cream O Land	3130	4	\$41.60	\$10.40	\$3,328.00